PARTNERSHIP AGREEMENT

Between ANKARA UNIVERSITY, TURKEY and AL GHURAIR UNIVERSITY, DUBAI

INTRODUCTION:

Ankara University, Turkey (hereinafter referred to as AU) and Al Ghurair University, Dubai (hereinafter referred to as AGU), recognizing the value of educational interchange and the benefits of collaboration, establish, through this agreement, a commitment to cooperation and the development of cooperative programs.

OBJECTIVES:

The objectives of this cooperative relationship are to improve the educational programs of both institutions through a systematic exchange of academic and professional staff and students and through collaboration in instruction, research, and other scholarly activities.

SECTION I: GENERAL TERMS AND CONDITIONS:

- Both institutions will work to promote cooperative enterprise in all areas of common interest.
- This agreement, as well as changes in the agreement, will be undertaken based on mutual consent.
- In general, cooperation between the two institutions will be based on the principle of reciprocity.
- At AU, the programs under the agreement will be coordinated through Foreign Relations and Internationalization Office, and at the AGU, by the Centre for International Relations.
- The coordinating unit of each institution will designate representatives to plan and organize a program of activities for implementing the agreement. These representatives will have the broadest possible latitude in drawing up the terms of cooperation, which will be subject to review and acceptance of the governing councils of each institution.
- Each institution will receive a signed, original copy of the agreement.

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SECTION 2: EXCHANGE OF ACADEMIC AND PROFESSIONAL STAFF

- The authorized representative of the host institution will approve the exchange of academic and professional staff working in the different branches of engineering, business, interior design, etc. in writing, including the responsibilities of the exchange participants, the period of the exchange, and any other conditions governing the terms of the exchange.
- The home institution will pay staff their customary salary while they are participants in the exchange program. Exchange participants or their home institution will be responsible for costs of participants' international travel.

SECTION 3: EXCHANGE OF STUDENTS

- The authorized representative of the host institution will approve, in writing, the exchange of students studying in different branches of engineering, business, interior design, etc, including the responsibilities of the exchange participants, the period of exchange, and any other conditions governing the terms of the exchange.
- The institution receiving student exchange participants will submit a written assessment of the student's work (transcripts, grade report), including description of courses taken, and level and quality of performance.
- Exchanges will be affected on a one-for-one basis insofar as possible. Review of the balance status will be annual.

SECTION 4: OTHER COOPERATIVE VENTURES:

- Continuing Management Education Lecture Series: AU and AGU will launch a high impact making "Continuing Management Education Lecture Series" for the benefit of practicing managers belonging to different sectors of economy, that is, Industry, Service, and Business.
- Sponsored Research and Consultancy Projects: AU and AGU will explore the prospects of taking up research and consultancy projects, funded by Governments and the corporate sector.
- Custom Design Training Programs: AU and AGU will offer Custom Design Training Programs as per the specific requirements of the clients, drawn from Governments and the corporate sector.
- Open Programs: After having organized the Continuing Management Education Lecture Series, taken up sponsored research projects, and offered Custom Design programs, and thereby building the AU-AGU brand, AU and AGU will offer open programs, seminars, workshops, etc.

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• **Dual Degree Programs**: Special efforts will be undertaken to explore the possibilities of offering dual and joint degree programs.

SECTION 5: NATURE OF THE MoU, REVISION, Etc.

- This Memorandum will serve as a general framework for the cooperation between the two institutions, with any subsequent and more specific agreements covering the details of any given collaboration.
- Any commitment of resources, financial or otherwise, in support of these activities will be contained in subsequent specific agreements.
- This agreement will become effective when signed by the authorized representatives of both institutions and approved by their respective governing councils. This agreement may be terminated by either institution through official, written notification duly signed by the presiding officer of the notifying party.

Agreed and accepted this 8^{+} day of 47, 201#

Al Ghurair University, Dubai

Dr. Abdelrahim Mohammed Al Ameen,

President

Ankara University, Turkey

Prof. Dr. Erkan İBİŞ

Rector